

Corporate Information



MAGNIFLIX was founded in March 1997 as a system integration company that focused on Internet and Intranet solutions that are based on cost-effective open source technologies. Currently, the company is arguably the leading Total Linux Solutions Provider in Malaysia. The company offers advanced Internet, Intranet and Extranet solutions that address complex systems and network integration requirements. MAGNIFLIX provides solutions for large, mid sized as well as small organizations faced with the challenges of increasing the business value and service quality of their world-wide information technology capabilities.

Every client or organization has unique circumstances and complex issues which call for responses not found in standard methodology. MAGNIFLIX creates viable and usable actions that deliver value to business because we have the willingness and experience to work with various levels of organization. We provide the easier route for corporations to implement their IT systems. We provide the entire array of solutions that cater to your unique and specific needs.

Business Focus

DISTRIBUTION, SUPPORT & TRAINING

To better serve our customers, we are partnering with global software solution providers to be able to provide wide range of solutions, supports, distributions and training.



- ◆ **Red Hat Certified Advance Business Partner**
 - Red Hat Software/Product distribution
 - Red Hat Solution consultant & provider
- ◆ **Oracle Solution Partner**
 - Oracle Support & Maintenance Program
 - Oracle Enterprise Consultation
 - Oracle Enterprise Implementation
 - Database Miration
- ◆ **Sophos Anti Virus Partner**
 - Sophos Software/Product distribution
 - Sophos Solution consultant & provider
- ◆ **Trispen South East Asia region distributor**
- ◆ **Trustix Secure Linux Partner**



INTERNET RESOURCES & PORTAL

Magniflix operates several premier Linux portals such as:
redhat-linux – <http://www.redhat-linux.com.my>
justimagine – <http://www.justimagine.com.my>
shopper – <http://www.redhat.net.my>

These sites serve Linux users in the in Malaysia, South Asia and Asia as a whole. Currently we are operating an online store that distributes several lines of Linux products sourced mainly from Red Hat and SuSE in addition to our



own bundles and related books. Our Linux store (i.e., the shoppe) is the premier Linux store in Malaysia and Southeast Asia.

We are planning to add more Linux products and Linux-related items to the site. Other Linux distributions (Mandrake, Turbo and Slackware) are already offering their products for us to market. By having these additional products, Magnifix's Linux portal will arguably be the main Linux online store in Southeast Asia, if not Asia.

SYSTEM INTEGRATION

Magnifix provides A TOTAL NETWORKING SOLUTION; providing innovative, sophisticated technology and consultation services encompassing network design, Local Area Network (LAN) and Wide Area Network (WAN) connectivity for our customers' Intranet and Internet connectivity needs. We have the expertise in TCP/IP network implementation on a wide range of operating system such as Windows NT, HP-UX, SCO Unix, and Linux.

Magnifix also provides network administration and management solutions for LAN and WAN network administration needs such as network monitoring, traffic analysis, and network capacity planning. We offer an A to Z solution from concept, design, layout, graphics, multimedia creation and production for corporate Intranet information and marketing distribution tools, and extend it to Internet where it is the fastest and most economical way to creating awareness and presence for our customers.

To remain competitive, businesses need to embrace current and new technologies in order for their businesses to become more efficient and competitive. Magnifix is able to provide IT solutions that meet the ever changing needs of businesses. Customized applications for businesses such as planning and operation tools, multimedia applications and database integration with the World Wide Web are available from us. Most of these application were developed on the Linux platform.

IN HOUSE PRODUCTS

Linux Thin Client Solution A money saving technology to the extreme.

The Power of X-Windows and low cost workstations can simplify your environment while providing all of the functionality of conventional computing architectures. Enter the deployment of Magnifix Linux Thin Client solutions, an often overlooked opportunity is to utilize a Linux environment to save money for your organizations. For more information please goto <http://www.magnifix.com/mag-prod/thin-client.html>



Eshield Firewall and Security System

Magnifix E-Shield is an integrated software and hardware Internet Firewall security solution. Built on top of Linux and IP-Chains open source solution, It is the most reliable and affordable Internet security Firewall for small to medium size organization. For more detail information please goto <http://www.magnifix.com/mag-prod/eshield.html>



LINUX Training Services

Magnifix Linux training program is a joint effort with Advanced Computing Lab (ACL) of Universiti Teknologi Malaysia. For more information please visit the URL below

<http://www.redhat-linux.com.my/training.html>

OTHER PRODUCTS and LABEL PARTNERS

Below are the products and label partners that we carried.



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Portfolio

Since 1997, Magnifix has proven to be at the leading edge of Linux solutions in the country. Listed below are some of our proud portfolio:

TELEKOM MALAYSIA BHD CORPORATE GLOBAL & GOVERNMENT SALES AUTOMATION SYSTEM

Telekom Malaysia Corporate Global & Government's Sales Automated System; is a web based software that enables daily corporate activities such as administration, marketing, quoting, price retrieval and many more to be done over the increasingly ubiquitous NET with the use of a browser. This can be performed anywhere there is an Internet connection. The applications evolve around various modules, namely management reporting, sales operations, pricing requests, meeting bookings, financial reporting, financial modeling, book bookings and many more. This application simplifies and standardizes most of the work processes and by having such system Telekom Malaysia CGG personals possess the ability to execute their daily activities quickly, accurately, easily, and in a well structured manner.

HEWLETT PACKARD ASIA PACIFIC'S TMO

The HP TMO Educational Site is an intranet-based website that would enable HP TMO educators and staff to be updated on schedules, equipment, customers and courses. Educators will be able to download and submit materials and schedules via this site.

Petronas Carigali

Providing Secure Communication solution using Trispen IP-Granite product. This solution provides secure communication between Petronas carigali's offices worldwide.

ORACLE MALAYSIA WEBSITE

Oracle Malaysia's web presence is an essential tool for the organization to service their local customers. Anyone in need of any information on Oracle products or services would definitely find this website helpful. In the computer industry, Oracle needs no introduction. As the second largest software company and with revenue exceeding \$8b in 1998, Oracle's presence as database management system experts has been felt all over the world since 1977; long before the internet became a mainstream phenomenon.

PERAK STATE GOVERNMENT INTRANET & INTRANET SETUP

Perak is the 4th largest state in Malaysia. In conjunction with a local partner, we were able to transform the state from previously being dependent on Microsoft and UNIX solutions into a Linux powered wide area state. The project includes designing and commissioning the state's official website, e-mail facilities, networking, messaging, VPN, remote servers and firewalls. With the completion of the project the state government is saving almost 50% of the total investment in state wide IT infrastructure and implementation compared to other solutions based system.

INTERCONNECT COMMUNICATIONS

The Electronic Multimedia Advertising System is an Intranet application system which combines real time news from BERNAMA with multimedia movie advertising. This system will be seen at most shopping malls and public premises throughout Kuala Lumpur. Centrally managed from Brickfields, it uses the Internet TCP/IP protocol technologies and digital video display (MPEG) for news data and advertisements. It is believed to be the first of its kind in the country.

UNIVERSITY PENDIDIKAN SULTAN IDRIS

The first Oracle on Linux major deployment and commissioning in the country was performed at UPSI by Magnifix . Upgraded into a full-fledged university in 1997, University Pendidikan Sultan Idris decided to upgrade their then existing infrastructure to accommodate and cater for the new curriculums and the expected massive influx of students. In need of a fast, reliable, powerful and not too expensive system, Oracle on Linux is the best solutions as they need to serve over 4 educational campus network laboratories with more than 5000 students. Arguably as of October 1999, it is the first one of its kind in the country.

We do have numerous other project related to UPSI like for example web server solutions, mail solutions, gateway solutions and distance learning application, solutions for their multimedia laboratory setup, the University's E-University project, Advance Graphical Laboratory for the Art Faculty and integration and deployment of a Linux based Thin Client laboratory.

MINISTRY of PRIMARY INDUSTRIES myKomoditi.com

'myKomoditi.com' is a vertical portal in the sense that it is focus entirely on Malaysia's primary commodities. 'myKomoditi.com' is owned and operated by the Ministry of Primary Industries, Malaysia. The portal or the internet web site is a portal that integrate all Malaysia's primary commodities under one internet address. The portal is primarily to expose Malaysia's primary commodities such as palm oil, timber, forestry, rubber, cocoa, tobacco, pineapple and minerals

to the world. Furthermore, the portal will ultimately be a one stop address on the internet for Malaysia's commodity trading, contacts, prices, information, as well as business and investment opportunities.

Currently the Leading primary commodities website for Malaysia. The site features daily prices of commodities such as palm oil, tobacco and cocoa, Listing of trading partners, statistics of Malaysian commodities and forum.

Malaysian Timber Industrial Board (MTIB)

Magnifix was awarded an RM1.25M networking project & installation by MTIB. The project consist of network and equipment planning, installation and testing throughout MTIB offices across peninsular Malaysia and Sabah (Western Malaysia). Magnifix will be responsible for the deployment of LAN, WAN and Intranet for the organization head office at Menara PGRM and it's offices nationwide

Valued Corporate Customers

Our customers ranges from every sectors of the industries; Governments, Governmental agencies, Telecommunications, Banking, Educational Institutions, Health Organizations, Production Houses, Computer Companies, Insurance Companies, Software Houses to DOTCOMS.



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Company Information & Contacts

Physical Corporate Address:

Magnifix Sdn Bhd (424106W)
Level 6 Block B
Excella Business Park
Jln. Ampang Putra
Tmn. Ampang Hilir
Kuala Lumpur 55100
Malaysia

Year Founded:

1997

Corporate Internet Address:

<http://www.magnifix.com>

Phone:

603 4270 5073

Fax:

603 4270 1960

Registration:

Ministry of Finance Malaysia
Bumiputra Status Certificate
Tenaga Nasional
Telekom Malaysia
Petronas
Multimedia University
Universiti Putra Malaysia
Universiti Islam Malaysia
Kolej Universiti Inst. Tun Hussein Onn
Celcom
KTM

Corporate Internet Contact:

info@magnifix.com

Sales & Marketing Contact:

sales@magnifix.com

Technical Contact:

tech@magnifix.com

Certification:

- Red Hat Certified Advance Business Partner
- Oracle Channel Partner
- HP/Compaq Solution Alliance
- Sophos Solution Partner
- Trispen Distributor – ASEAN
- Trustix Secure Linux

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